



Navigate Tomorrow's Healthcare with Fair Winds Medical

Every breakthrough in healthcare begins with a bold vision. At Fair Winds Medical, we empower you to lead the charge in transforming patient care. Partner with us and experience the power of strategic collaboration that translates your innovative concepts into clinical and commercial success.



Accelerate with Us

Healthcare Visionaries: Join us to redefine healthcare. Our collaborative approach transforms your innovative visions into market realities.

Tailored Excellence: Access our custom services to conquer the market.

Embark on a Transformative Journey



Strategic Growth

We deliver dynamic business strategies, fostering sustainable development and identifying growth opportunities.



Market Mastery

Our targeted strategies ensure effective product introduction and capture significant market share.



New Horizons

We pave the way for your expansion into new market segments, broadening your reach.

Clinical Excellence and Brand Presence

- ✓ **Clinical Excellence:** Manage clinical trials with precision and ethical adherence to regulations.
- ✓ **Brand Presence:** Augment your industry visibility, ensuring your brand and products stand out for success.

Network Power and Partnership Synergy

- ✓ **Network Power:** Tap into our network of over 45 global distributors for unparalleled market reach and consumer base diversification.
- ✓ **Partnership Synergy:** Build valuable connections, from healthcare systems and ASC networks to payors and GPO & IDN organizations. Strengthen your corporate B2B relationships, and navigate the specialized sectors of Work Comp, the DOD, and the VA with our expert guidance.

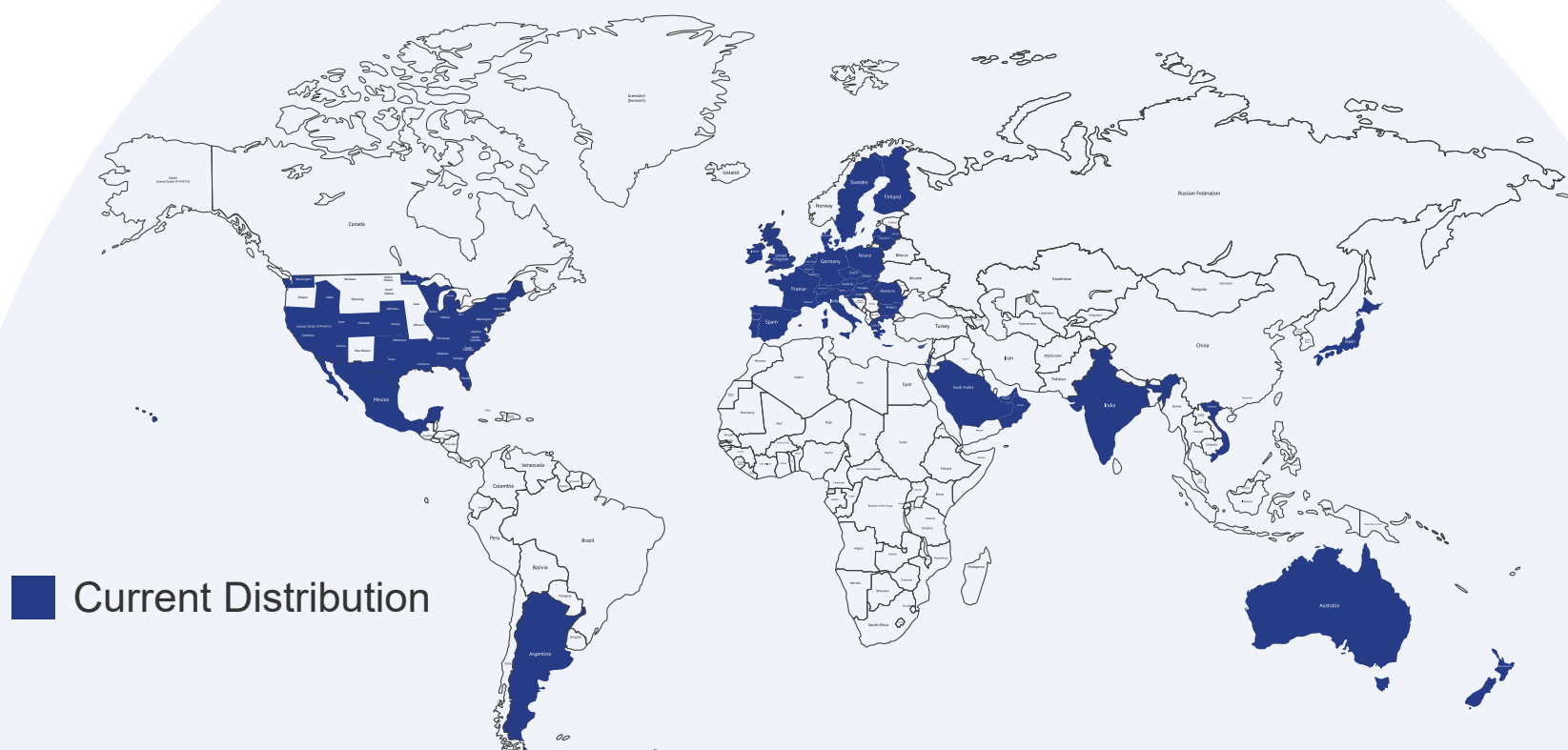
Capital Insight and Product Lifecycle

- ✓ **Capital Insight:** Elevate your financial strategies with our expertise in funding and financial management.
- ✓ **Product Lifecycle:** From concept to commercial triumph, we oversee your product's entire lifecycle.

Distribution and Regulatory Support

- ✓ **Distribution Assistance:** Whether establishing private networks or utilizing our distribution channels, we streamline operations for maximum efficiency.
- ✓ **Regulatory Pathways:** Navigate the complexities of healthcare regulations with our expert guidance, ensuring clear, compliant market entries.

Distribution Network



Executive Team



Michael T. Droege

Michael Droege is the Co-Founder and Chief Executive Officer of Fair Winds Medical. Mr. Droege has over 23 years of global medical device experience and expertise.



Robert Nathan

Robert (Rob) Nathan is the Co-Founder and Chairman of Fair Winds Medical. Mr. Nathan has over 25 years of financial industry experience.



Teresa Gulino

Teresa Gulino is the founder of Nona Advisors and brings 25 years of experience within Fortune 50 healthcare organizations.



Jennifer K. Zimmons

Jennifer K. Zimmons, PhD, MBA, serves as President of Zimmons International Communications, Inc., (ZIC) managing all aspects of client services.



Brian Zucker

Navigating the financial complexities of the healthcare industry requires not only expertise but also innovation and foresight.



Norman Eckley

Norman Eckley is a dynamic business leader with 38 years of experience driving exceptional growth in the orthopedic joint reconstruction and trauma fixation space.



Gary Fredricks

Mr. Fredricks joined the Healthcare Links team in 2012 and brings with 45 years of experience in the medical device industry.



Ashley Hood

Ashley Hood has over 20 years of experience in the healthcare industry and specializes in payer contract negotiations.



Ross Carmel

Ross is a skilled securities attorney and founding partner of Carmel, Milazzo & Feil. With broad experience representing companies, banks, and investors.



Danae Orsini

Danae Orsini, an emerging talent in the field of healthcare, stands at the forefront of transformative medical technology as the Founder of Elysian Innovative Medical.



John Gargaro

John Gargaro's career trajectory is marked by a steadfast commitment to leadership and strategic growth. His journey commenced in the U.S. Army Reserve and ascended to the role of Company Commander.



Erisola Bezhani

Erisola Bezhani brings over eight years of rich experience to her role as Social Media Manager, where she specializes in creating impactful online narratives and building engaging digital communities.



Michael S. Brewster

Michael Brewster, PhD, co-founder of Triad Interactive Media and Hats & Ladders, brings 20+ years experience in navigating the complexities of federal and state contracting and funding.



Andrew MacPherson

Mr. MacPherson joined Fair Winds Medical in 2023. He has over 30 years of experience in the healthcare industry in corporate finance.

Strategic Partners



Jay Lawson

Mr. Jay Lawson has over 30 years of experience in a variety of medical device and healthcare segments.



Eddie Lopez

Eduardo Lopez is the founder and managing partner of Columbus Avenue Investments, providing financing, consulting, advisory, and management services.



John H. Wood

John H. Wood is the President, Chief Executive Officer, and sole owner of Capital Medical. Mr. Wood is licensed by the State of Florida as an Orthotic Fitter Assistant.



John Kuras

John Kuras is the founding partner of Sierra Device Partners. Mr. Kuras brings over 40 years of experience in medical device sales and marketing.



Brian Alleman

Seasoned operating C-level executive providing leadership in finance, capital raise, operations, mergers & acquisitions, turnarounds, early stage, manufacturing, profit improvement for both.



Andrew Koopman

As a seasoned C-level executive and consultant, His profound knowledge in business development, licensing, intellectual property strategies, and market analysis.



MedKoder

Healthcare Coding Specialists



Spartan Medical

Department of Defense and Veteran Affairs

Medical and Healthcare Advisory Board



Dr. Robert Bayless

Dr. Robert Bayless specializes in sports medicine and minimally invasive adult hip and knee reconstruction.



Dr. Chris Leslie

Dr. Chris Leslie specializes in sports medicine, orthopedic trauma, and adult hip, knee, and shoulder reconstruction.



Dr. Harpal Paul Khanuja

Chief, Adult Reconstruction – Hip and Knee Replacement Associate Professor of Orthopaedic Surgery at John Hopkins Institute.



Joel Kanter

Mr. Joel Kanter has served as President of Windy City, Inc., a privately held investment firm, since July 1986.



Dr. Hunter Greene

Dr. Hunter Greene specializes in pediatric and adult sports medicine in his practice, including arthroscopic.



Dr. Jose Rodriguez

Dr. Rodriguez is a graduate of Harvard College and the Columbia University College of Physicians and Surgeons.



Andy Krakauer

Andy Krakauer, a renowned leader in the medical device industry, serves as a vital member of the Fair Winds Medical Healthcare Advisory Board.



Dr. Stephen Silver

Dr. Stephen Silver is an orthopedic surgery specialist in Hackensack, NJ and has over 29 years of experience in the medical field.



Dr. Robert Dennis

Robert Dennis, M.D., F.A.A.O.S.



Dr. Andrew Ehmke

Dr. Ehmke is a fellowship-trained joint replacement surgeon specializing in invasive hip, knee, and shoulder.



Fair Winds Medical

Your Next Step to Industry Leadership

Connect with Fair Winds Medical now to redefine healthcare's future. Let's embark on this journey together—contact us to start a conversation that could change the healthcare landscape forever.



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